

COPY

Handwritten signature/initials

Kama,
Deering, Al

My dear Carl :

I am most sorry to hear that your deer to death so that you had to walk into trouble as I often told you, you dont help your play out a deer for before my deer has reached I trade with Simon. Let me tell you this is an im. Simon says it is the worst ever, no trees willows. After we get to Kotzebue we should have all the rest of the winter. But you cant tell. were my pants in my sleeping bag ends, and that no wood, nothing. Any 36 below. Something was w was cold all night, the first time in years.

The pictures that came were so much better than I had expected. The one of I and the one of Ablawalluk shooting were especialy am very anxious to see yours. I am sorry we (t) good ones while on the trail and we dont have was any good. I hope you have. I am afraid that any real good pictures of us on the trail will

Of course the FAIR is the no idea what wonders it has worked among the ni are very decidedly awake. I believe that the ne changes will be the sewing harness. will try an matter from here.

I am very creditably inform Herder Bahr has made very strenuous efforts to Greenburg, or else to Kepner. He wrote Kepner make the price right, so I am well informed. It would mean for you. Has Bahr made you any eff sell it would require very careful work on you.

COPY

policy will be in sympathy with ours and that it will work out to the best interests of the natives as well as your own. I wish you could see things as I see them as I go around. You thought you saw things at the fair, but that was only a little. You want to see the men at the herds, see their independence and the prosperity that is coming to them. And they are all business. I have talked expert to them and I have no trouble at all in making them see it and fall in with it as far as possible. The business is big, very big. Right now there are reindeer men who have more than they can eat or wear or shoot. Really in a few years it will be a question as to how these men should invest their surplus CASH. I never want that far before. I had a long talk with Keek who owns lice. Should they purchase better lots in St. Paul? I tell you what I want, in a few years I want to be the proud man who can write a letter to the Department enclosing a check for several thousand dollars and say that it is from a native who saved that from the deer the Government got him and now he wants to invest his cash in good Government bonds. That would be getting in the ring???

There is no doubt but that the Department must get out of the marketing side of the reindeer industry. Someone else must get between the natives and the Company that sells the meat. I hope your Company can grow to that and I'd like to see you representing your company, and visiting the camps and buying the steers on the hoof. Then you could have your own corps of NATIVE (for Heavens sake, not Lapps) drivers to move the steers, and then you people could deal with the shippers and if you held the confidence of the natives you would control the situation, for quite a while. You already have the regard of many of the influential reindeer men and you can easily increase your influence. You will be a marked man among the natives, even those who have not seen you, from now on. I would be much pleased to see you plan for that.

Do you remember the wild scheme Kepner had for controlling the reindeer market some years ago? He still has it, and now he is a Greenburg man. You appreciate the fact that I will go the very limit to prevent that outfit from getting into the deer business.

I see I have written you quite a letter and a very disconnected one. Please pardon it. I am not much of a business man when on the trail. Things, thanks to the fair, and the Kobuk move, and in spite of the activities of missionaries, are much more encouraging than I have ever seen them. The stew is excellent. Simon has learned to make some fine coffee, but the rifle is on the bum. However, it has not had a fair chance and when I shot at the dogs I did not shoot to hit, and when the rabbit sat up on his hind legs, I did not put the peep up high enough.

Please take good care of my family, and ask Hi if she can still eat as much as two men, if she misses the seal oil, or the suspenders. Now take good care of W.H.J. and don't let him take any bad money, and

MEET ME AT THE FAIR